# PNG & Pacific Region Services

**Economic & Financial Consulting** 

We have extensive experience advising and acting for government and corporates in PNG and across the Pacific region. Our team has developed a wealth of knowledge and strong understanding of the financial, governance, and the practical operational challenges that need to be managed within PNG and the Pacific region and have a dedicated practice to support our clients with businesses and operations in this jurisdiction.

## THE FTI CONSULTING DIFFERENCE



### Broad range of experience

We deliver professional services across the spectrum of advisory services from policy to implementation. Our experience includes policy development, regulation, business transformation, through to implementation.



### Independence

With no audit practice, FTI
Consulting is conflict-free and
uniquely positioned to provide
impartial advice and assistance.
We have a proven track record
in PNG and internationally
for providing independent
professional advice with the
highest levels of integrity.



## Understanding of SOEs and their issues

Our team has extensive experience and knowledge of relevant SOE businesses developed over many years of working in PNG and abroad. From this, we understand the financial, governance, legal and the practical operational challenges that need to be managed within PNG's SOEs.

### **OUR OFFERING**

FTI Consulting delivers a comprehensive range of advisory services in PNG and the Pacific region. With a long history of successful advisory work in PNG and the Pacific region, we draw on our experience to deliver practical and implementable outcomes for our clients.

Our clients include the PNG Government, many state-owned enterprises (SOEs), KCH and economic development agencies such as DFAT and ADB, and private sector firms.

Recently our work has included developing refinancing strategies for KCH, business transformation projects for Air Niugini and PNG Post, and the completion of economic, commercial and regulatory analysis for PNG Ports.

### **OUR SERVICES**





PNG & PACIFIC REGION SERVICES FTI Consulting Inc.

### Our experience in PNG & the Pacific region

FTI Consulting's Economic & Financial Consulting team have provided commercial, economic, and corporate management advise to a number of Pacific Island governments, economic development agencies, and companies.



### **Economic Evaluation**

Development of the PNG
Ports Infrastructure Master
Plan 2020-2025, including
asset condition assessment,
market sounding and economic
assessment, development of
30-yr demand forecasts by port
and major traded commodities,
asset management framework
development, environmental and
planning approval analysis

Economic impact assessment of new terminal operating arrangements at the ports of Lae and Motukea

Assessing land use options at the Lae Industrial park site

Evaluation of the economic impact of SP Brewing's operations on the PNG economy



### Economic and Regulatory Advisor

Advisor on economic and regulatory arrangements concerning PNG water businesses

Strategic economic and regulatory advisor and preparation of Regulatory Contracts setting out prices for 2020-24 including analysis of demand, capital investments, operating expenditure, rates of return and service standards

Review of pricing practices in the telecommunications and water sectors in PNG

Review of market and competition matters in the aviation industry in PNG

Independent expert report estimating weighted average cost of capital

Review of PNG Ports' reported service standards and key performance indicators performance



### Public Financial and Revenue Management

Assessment of impact of COVID-19 on Air Niugini's operations, and development of short and long term business strategies

Review of Medical Supplies and Distribution Procurement

Assessment of a proposed logistics joint venture between Air Niugini and Post PNG

SOE Reform Program - Post PNG (current project)

Development of an industry and competition policy framework for regulation of PNG SOEs

Review of PNG Ports capital structure and debt servicing capability modelling



#### **PNG Macroeconomic**

Developing a macroeconomic model for PNG for PNG Treasury and JNP Securities (current project)

Preparing quarterly macroeconomic forecasts (current project)

### ROBERT SOUTHERN

Senior Managing Director +61 3 9604 0637 robert.southern@fticonsulting.com

### ROBERT PRYDON

Managing Director +61 2 8298 6112 robert.prydon@fticonsulting.com

### JEFFREY LASSEN

Managing Director +61 7 3225 4945 jeffrey.lassen@fticonsulting.com

### JOHN DOWELL

Managing Director +61 7 3225 4912 john.dowell@fticonsulting.com

### KERRY BARWISE

Managing Director +61 2 8298 6127 kerry.barwise@fticonsulting.com

### WILLIAM HAMILTON

Director +61 3 9448 2801 william.hamilton@fticonsulting.com

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