

Real Estate Solutions

Transaction Tax Advisory

FTI Consulting's Transaction Tax Advisory team adds value across the real estate investment lifecycle. The evolving complexities of global tax law have a critical impact on business decisions impacting your real estate transactions. Whether you are a sponsor or investor, you must navigate the ever-changing landscape of the real estate sector in order to protect and enhance the after-tax return on your investments.

AWARDS & ACCOLADES

Forbes

Named to America's
Best Management
Consulting Firms List
9 Consecutive Years

CONSULTING®

THE PEOPLE • THE PROFESSION • THE LIFESTYLE

Named Best Firms to Work For
by *Consulting Magazine*
6 Consecutive Years

The Deal

#1 U.S. Restructuring Advisor
of the Year
17 Consecutive Years

Our Strategic Differentiators

- Dedicated team of professionals free from audit-based conflicts of interest and focused exclusively on transaction support
- Senior led teams with deep experience across the sector and the capacity to focus on serving clients when we are needed most
- Practical, collaborative and solution-oriented approach to client service with a track record of delivering the highest-quality results
- Client advocates capable of navigating complex situations and disruptive events with an unwavering focus on service and delivery
- Commercial approach, which is flexible and tailored, to address each unique client and the applicable situation at hand
- Diverse team with unique perspectives resulting from experience working in management consulting, accounting, law and industry

Specialized Focus Beyond Transaction Tax Advisory



**Global Tax Consulting
& Compliance**



Transfer Pricing



State & Local Tax



Private Client Services



Tax Workflow Automation



**Bankruptcy & Financial
Restructuring**

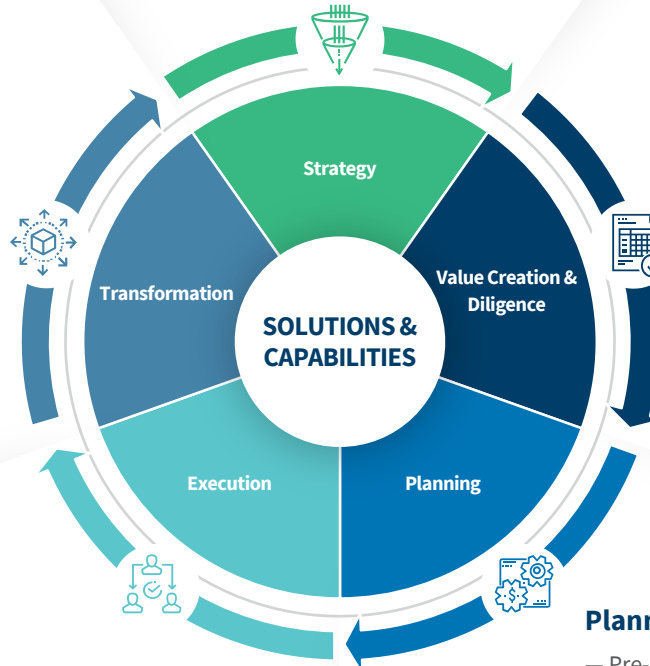
SOLUTIONS & CAPABILITIES

Strategy

- Investment Vehicle Structuring
- Tax Leakage Impact Modeling
- Investor After Tax IRR Modeling
- Investor Side Letter Support
- Tax Underwriting Strategy
- Tax Due Diligence Readiness

Transformation

- Restructuring Steps Execution
- Legal Entity Rationalization
- Tax Function Process Improvement
- Cash Tax Recycling Strategies
- Tax Investor Relations Support
- Ongoing Tax Planning



Value Creation & Diligence

- Buy-Side Tax Due Diligence
- Sell-Side Tax Due Diligence
- Transaction Structuring, Including Steps
- Tax Purchase Price Adjustment Valuation and Negotiation Support
- Purchase and Sale Agreement Drafting and Negotiation Support
- Transition Services Agreement Drafting and Negotiation Support

Execution

- Post-Closing Steps Execution
- Post-Closing Tax Reporting
- Post-Closing Tax Purchase Price Adjustment Finalization
- Tax Purchase Price Allocations
- Tax Withholding/Reporting
- Tax Data Transfer/Integration

Planning

- Pre-Closing Steps Design and Execution
- Taxable Income Modeling, Including Investor Allocations
- Tax Basis and Recovery Modeling, Including Basis Adjustments
- Transfer Tax Planning and Reporting
- Indirect Tax Planning and Reporting
- Withholding Tax Holdback Quantification
- Documentation of Key Tax Issues
- Tax Function/Process Assessment
- Tax Compliance Calendar Design
- Interim Tax Function Management and Transaction Resources Support

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