

Commercial Healthcare

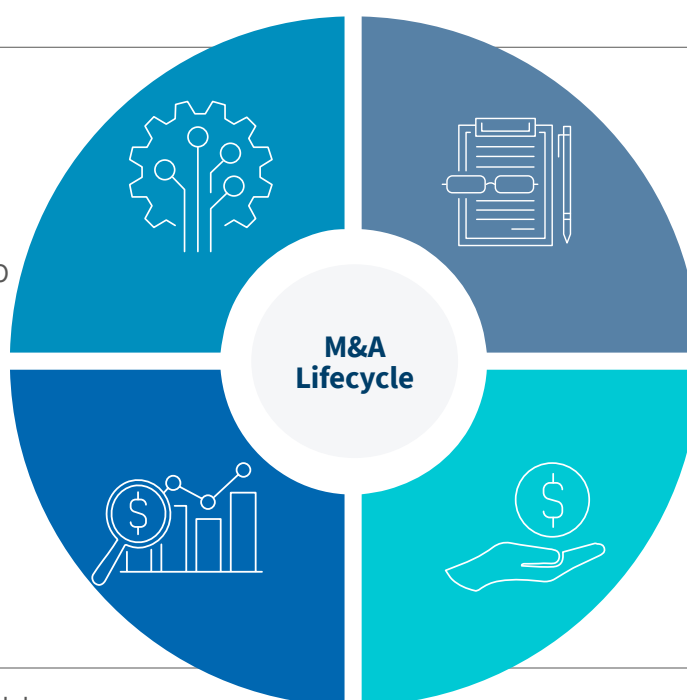
Support Across the M&A Lifecycle

If you're buying or selling healthcare organizations, our experts can help you optimize value-creation on all technological aspects of IT diligence, mergers, carve-outs and acquisitions.

Our Service Offering Includes Transactional Support Across the M&A Lifecycle

IT Due Diligence

- Assess IT & Cybersecurity Capabilities and Maturity
- Assess Custom Platform Scalability
- Assess Risks and Provide Mitigation Advice
- Assess Value-Creation, IPO Readiness and Go-to-Market Alignment
- Align Diligence to Investment Thesis
- Identify Opportunities to Cut Costs, Improve Capability and Service Delivery, and Add Enterprise Value



Merger Integration & Carve-outs

- Define IT Rationalization/ Optimization Opportunities
- Envision
- Future-State Design
- Advise on Vendor and Third-Party Negotiations
- Develop IT Roadmaps
- Manage Integration Programs

Buy Side

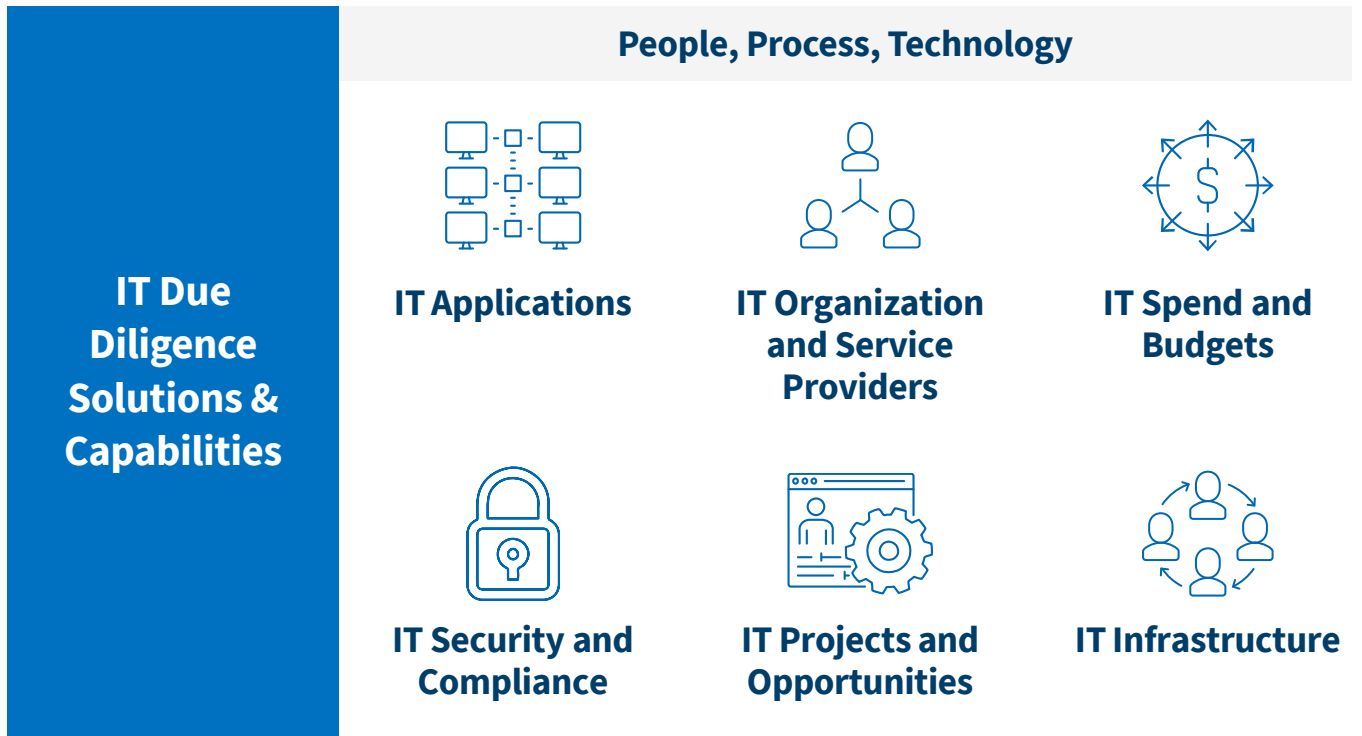
- Define Stand-Alone IT Model
- Advise on Vendor and Third-Party Negotiations
- Define "Day 1" Separation TSA Plans and Programs
- Quantify Stand-Alone CapEx and OpEx Models
- Manage Separation Programs at All Levels

Sell Side

- Identify Assets
- Prepare Contracts for Separation
- Model Post-Transaction CapEx and OpEx Spend
- Develop and Support Transition Services Agreement (TSA) Plans and Programs
- Manage Exit and End-State Operations

IT Due Diligence Approach & Objectives

We assess the target’s IT environment to identify key capabilities, risks and costs that can have a material impact on the company’s value and investment potential.



Key Due Diligence Objectives

- Identify potential operational or financial risk related to the IT environment of the target company
- Assess current IT operating costs and estimating the target-state IT operating costs
- Estimate the one-time costs and time required to achieve the target-state IT environment
- Determine the extent that IT enables the business and the opportunities for IT to help improve the effectiveness of business operations
- Validate whether IT can provide insightful data and business intelligence for managing the business
- Determine IT’s contribution to company value, particularly in the area of proprietary technology

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